

A publication of the Lloyd D. Levenson Institute of Gaming, Hospitality & Tourism at Stockton University  
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## Atlantic City Gaming Win & Non -Gaming Revenue

Source: NJ Division of Gaming Enforcement

Month of October (\$ In Thousands) L 0 1

	<b>\$ 16,665</b>	<b>29.6%</b>	<b>\$ 12,863</b>
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Third Quarter Ended September 2016 & 2015 (\$ In Thousands)	Q3 - 2016	Change from Prior Year	Q3 - 2015
<b>Total Revenue (Gaming &amp; Non-Gaming)</b>	<b>\$ 2,706,601</b>	<b>0.7%</b>	<b>\$ 2,687,451</b>

For the nine Months Ended September 2016 & 2015 (\$ In Thousands)	September 30, 2016	Change from Prior Year	September 30, 2015
<b>Casino Licensees:</b>			
<b>Casino</b>	<b>\$ 1,933,244</b>	<b>1.1%</b>	<b>\$ 1,912,665</b>
<b>Rooms</b>	<b>\$ 320,251</b>	<b>1.1%</b>	<b>\$ 316,812</b>
<b>Food &amp; Beverage</b>	<b>\$ 334,964</b>	<b>-1.9%</b>	<b>\$ 341,345</b>
<b>Entertainment &amp; Other</b>	<b>\$ 119,142</b>	<b>1.3%</b>	<b>\$ 116,629</b>
<b>Casino Licensees Total Revenue</b>	<b>\$ 2,706,628</b>	<b>0.7%</b>	<b>\$ 2,687,451</b>
<b>Third Party Business Sales</b>	<b>\$ 166,628</b>	<b>2.0%</b>	<b>\$ 163,437</b>
<b>Combined Sales</b>	<b>\$ 2,873,229</b>	<b>0.8%</b>	<b>\$ 2,850,888</b>

## Atlantic City Statistical Transportation Data

Source: South Jersey Transportation Authority

Travel Mode	Jan–Sept 2016	Change from Prior Year	Jan–Sept 2015
<b>AC Expressway</b>			

## Legislative Update

Federal Professional and Amateur Sports Protection (FPASPA) The American Gaming Association (AGA) has

Jeffrey Chiesa, will now have the authority to break union contracts in Atlantic City, sell assets, hire or fire workers and enter shared services agreements.



The Plainridge Park Casino of Plainfield, Massachusetts, which currently holds a monopoly on slots for the state, recently reported a 5 percent decline in revenue for October 2016 when compared to October 2015. According to [worldcasinodirectory.com](http://worldcasinodirectory.com), the operators of the slots only casino, Penn National Gaming, are

the American Hotel & Lodging Association Educational Institute (AHLEI). AHLEI is recognized as the training and certifying body for the hospitality industry. The partnership between AHLEI and ANRA provides a unique opportunity to “produce an even more robust training program that will benefit employees in their career development and improve overall consumer satisfaction.” AHLEI will retain the certification business, and the NRA will assume day-to-day responsibility for AHLEI’s training program business. The NRA’s acquisition of the AHLEI portfolio of 180 training products and assets, as well as the Lansing Michigan building owned by AHLEI should be completed by the end of the year.

American Hotel & Lodging Association (AHLA) 2016 Lodging Survey. On November 2<sup>nd</sup>, the AHLA released its 2016 Lodging Survey. Conducted biennially since 1988, the Lodging Survey is the most comprehensive analysis of the trends in the hotel and lodging industry based on direct feedback from a diverse group of hotels and property types.

The Survey’s Key findings included advances in technology, sustainability, and charitable giving. In regards to technology, central reservations systems have become nearly universal along with guest access to HD/Flat Screen TVs and High Speed Internet becoming the industry norm. The survey also discovered an overall increase in the use of mobile apps for hotel search and check-in. As for sustainability, 90 percent of hotels have converted to high efficiency/LED lighting and many have adopted linen/towel reuse (94%) and amenity (to, soap) recycling (47%) programs. The survey found that 85 percent of hotels donate to charity with nearly three quarters making those contributions in the form of kind donations of room nights, meeting space, goods or services. Also of note, the survey found that 97 percent of hotels offered smoking rooms, an all-time high for the industry.

Nationwide Injunction on Regulation to Raise Salary Limit for Overtime Pay. A federal judge in Texas issued a nationwide injunction on a regulation that would increase the number of workers eligible to receive the half overtime pay. According to the New York Times, the regulation which would have taken effect on December 1<sup>st</sup>, raised the salary limit below which workers automatically qualified for overtime pay to \$47,476 from \$23,660 limit enacted in 2004.

The injunction was issued due to Judge Amos L. Mazzant III’s ruling that the Obama administration had exceeded its authority by raising the overtime salary limit so significantly. Although Judge Mazzant has restricted his ruling to this particular regulation it does call the legality of a salary limit and the administration’s or Labor Department’s authority to establish such a limit in to question. The U.S. Department of labor disagreed with the ruling and defended the legality of its rule making process. While that debate remains unresolved, the injunction allows the court time to ‘weigh the merits’ of the current regulation before a final decision is made to enact it or strike it down.

The fate of the regulation has been in doubt since the election of Donald J. Trump as president-elect, with many wondering if Trump would side with workers or employers on this issue. The compromise between the two is critical, as reported in the New York Times, “for an incoming president elected on a message of improving workers’ economic circumstances if the Obama administration backed regulation is defeated, it remains to be seen if the Trump administration will raise the salary limit if that increase will be above the 2004 limit but below the Obama administration’s preferred level.

To further complicate matters, many large employers have already raised the pay of some employees 4 (p)2. ieeser

Debates over the legality of a salary limit, authority over setting limits and what those limits should be are expected to stretch into President Elect, Trumps administration with workers and employers alike left waiting for answers.

Airbnb v. New York City According to the Wall Street Journal, Airbnb Inc. has dropped their lawsuit against New York state and turned their focus on New York City where New York Governor, Andrew Cuomo recently signed a bill that enforces fines up to \$7,500 for hosts found in violation of a 2010 New York law. New York legislators say that t